



**HERABAY**  
LUXURY RESORT

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# **FULL OWNERSHIP SUMMARY**



# Outright Ownership Pricing in Hera Bay

Property Type	Price pre-construction	Price on commencement of construction	Price mid-construction	Price on completion
<b>Hotel Suite (ground floor)</b>	<b>£120,000</b>	<b>£180,000</b>	<b>£240,000</b>	<b>£312,000</b>
Closing costs (4% of purchase price)	£4,800	£7,200	£9,600	£12,480
Furniture costs	£15,000	£15,000	£15,000	£15,000
<b>Total</b>	<b>£139,800</b>	<b>£202,200</b>	<b>£264,600</b>	<b>£339,480</b>
<b>Hotel Suite (penthouse)</b>	<b>£132,000</b>	<b>£216,000</b>	<b>£276,000</b>	<b>£358,800</b>
Closing costs (4% of purchase price)	£5,280	£8,640	£11,040	£14,352
Furniture costs	£15,000	£15,000	£15,000	£15,000
<b>Total</b>	<b>£152,280</b>	<b>£239,640</b>	<b>£302,040</b>	<b>£388,152</b>
<b>Apartment Suite (ground floor)</b>	<b>£156,000</b>	<b>£228,000</b>	<b>£300,000</b>	<b>£390,000</b>
Closing costs (4% of purchase price)	£6,240	£9,120	£12,000	£15,600
Furniture costs	£15,000	£15,000	£15,000	£15,000
<b>Total</b>	<b>£177,240</b>	<b>£252,120</b>	<b>£327,000</b>	<b>£420,600</b>
<b>Apartment Suite (penthouse)</b>	<b>£180,000</b>	<b>£276,000</b>	<b>£360,000</b>	<b>£468,000</b>
Closing costs (4% of purchase price)	£7,200	£11,040	£14,400	£18,720
Furniture costs	£15,000	£15,000	£15,000	£15,000
<b>Total</b>	<b>£202,200</b>	<b>£302,040</b>	<b>£389,400</b>	<b>£501,720</b>
<b>Studio Kampana</b>	<b>£156,000</b>	<b>£228,000</b>	<b>£300,000</b>	<b>£390,000</b>
Closing costs (4% of purchase price)	£6,240	£9,120	£12,000	£15,600
Furniture costs	£15,000	£15,000	£15,000	£15,000
<b>Total</b>	<b>£177,240</b>	<b>£252,120</b>	<b>£327,000</b>	<b>£420,600</b>
<b>1 Bedroom Kampana</b>	<b>£216,000</b>	<b>£288,000</b>	<b>£384,000</b>	<b>£499,200</b>
Closing costs (4% of purchase price)	£8,640	£11,520	£15,360	£19,968
Furniture costs	£20,000	£20,000	£20,000	£20,000
<b>Total</b>	<b>£244,640</b>	<b>£319,520</b>	<b>£419,360</b>	<b>£539,168</b>
<b>1 Bedroom Luxury Villa</b>	<b>£240,000</b>	<b>£324,000</b>	<b>£420,000</b>	<b>£546,000</b>
Closing costs (4% of purchase price)	£9,600	£12,960	£16,800	£21,840
Furniture costs	£20,000	£20,000	£20,000	£20,000
<b>Total</b>	<b>£269,600</b>	<b>£356,960</b>	<b>£456,800</b>	<b>£587,840</b>
<b>2 Bedroom Superior Villa</b>	<b>£300,000</b>	<b>£420,000</b>	<b>£576,000</b>	<b>£748,800</b>
Closing costs (4% of purchase price)	£12,000	£16,800	£23,040	£29,952
Furniture costs	£25,000	£25,000	£25,000	£25,000
<b>Total</b>	<b>£337,000</b>	<b>£461,800</b>	<b>£624,040</b>	<b>£803,752</b>
<b>3 Bedroom Superior Villa</b>	<b>£600,000</b>	<b>£720,000</b>	<b>£900,000</b>	<b>£1,170,000</b>
Closing costs (4% of purchase price)	£24,000	£28,800	£36,000	£46,800
Furniture costs	£35,000	£35,000	£35,000	£35,000
<b>Total</b>	<b>£659,000</b>	<b>£783,800</b>	<b>£971,000</b>	<b>£1,251,800</b>

# 10 year Rental Projections in Hera Bay



## Current comparables based upon actual figures achieved

Average daily Rate per Room Type

Hotel	Location	Studio
Doryssa Bay	Samos	€ 124
Proteus Blu	Samos	€ 138
Porto Elounda	Crete	€ 267
Elounda Beach	Crete	€ 281
Grecotel Mykonos Blu	Mykonos	€ 387
Average		€ 239

## Hotel Suite Property (Ground floor) based on average of Samos hotel figures

Approximate Size 30 Sq.m. - Purchase price £120,000 excluding furniture and closing costs - initial desposit value £60,000 - total cash investment £90,000 - 0% finance of £30,000

	Yr1	Yr2	Yr3	Yr4	Yr5	Yr6	Yr7	Yr8	Yr9	Yr10
Occupancy	59%	64%	66%	67%	69%	69%	69%	69%	69%	69%
Average Daily Rate	€ 131	€ 134	€ 136	€ 139	€ 142	€ 145	€ 148	€ 150	€ 153	€ 157
Gross to customer	€ 14,105	€ 15,582	€ 16,491	€ 16,973	€ 17,856	€ 18,213	€ 18,577	€ 18,949	€ 19,328	€ 19,714
Ownership costs	€ 1,050	€ 1,071	€ 1,092	€ 1,114	€ 1,137	€ 1,159	€ 1,182	€ 1,206	€ 1,230	€ 1,255
Projected NET	€ 13,055	€ 14,511	€ 15,399	€ 15,859	€ 16,719	€ 17,054	€ 17,395	€ 17,743	€ 18,098	€ 18,460
Outstanding finance at 0% Interest	€ 22,945	€ 8,433	€ 0	€ 0	€ 0	€ 0	€ 0	€ 0	€ 0	€ 0
Projected Net to customer	€ 0	€ 0	€ 6,965	€ 15,859	€ 16,719	€ 17,054	€ 17,395	€ 17,743	€ 18,098	€ 18,460
ROI based on £90,000	0%	0%	6%	15%	15%	16%	16%	16%	17%	17%
Guaranteed Capital Appreciation	10%	10%	10%	10%	10%	10%	10%	10%	10%	10%
Total Per Annum	10%	10%	16%	25%	25%	26%	26%	26%	27%	27%
Grand Total										218.8%
Average Annual Return										21.9%

\*Euro to Sterling exchange rate calculated at 1.2

\*\* Inflation projected at 2%

# 10 year Rental Projections in Hera Bay

## Hotel Suite Property (Penthouse) based on average of Samos hotel figures

Approximate Size 30 Sq.m. - Purchase price £132,000 excluding furniture and closing costs - initial desposit value £66,000 - total cash investment £99,000 - 0% finance of £33,000

	Yr1	Yr2	Yr3	Yr4	Yr5	Yr6	Yr7	Yr8	Yr9	Yr10
Occupancy	59%	64%	66%	67%	69%	69%	69%	69%	69%	69%
Average Daily Rate	€ 131	€ 134	€ 136	€ 139	€ 142	€ 145	€ 148	€ 150	€ 153	€ 157
Gross to customer	€ 14,105	€ 15,582	€ 16,491	€ 16,973	€ 17,856	€ 18,213	€ 18,577	€ 18,949	€ 19,328	€ 19,714
Ownership costs	€ 1,050	€ 1,071	€ 1,092	€ 1,114	€ 1,137	€ 1,159	€ 1,182	€ 1,206	€ 1,230	€ 1,255
Projected NET	€ 13,055	€ 14,511	€ 15,399	€ 15,859	€ 16,719	€ 17,054	€ 17,395	€ 17,743	€ 18,098	€ 18,460
Outstanding finance at 0% Interest	€ 26,545	€ 12,033	€ 0	€ 0	€ 0	€ 0	€ 0	€ 0	€ 0	€ 0
Projected Net to customer	€ 0	€ 0	€ 3,365	€ 15,859	€ 16,719	€ 17,054	€ 17,395	€ 17,743	€ 18,098	€ 18,460
ROI based on £99,000	0%	0%	3%	13%	14%	14%	15%	15%	15%	16%
Guaranteed Capital Appreciation	10%	10%	10%	10%	10%	10%	10%	10%	10%	10%
Total Per Annum	10%	10%	13%	23%	24%	24%	25%	25%	25%	26%
Grand Total										205.0%
Average Annual Return										20.5%

\*Euro to Sterling exchange rate calculated at 1.2

\*\* Inflation projected at 2%

# 10 year Rental Projections in Hera Bay

## Apartment Suite Property (Ground floor) based on average of Samos hotel figures

Approximate Size 41 Sq.m. - Purchase price £156,000 excluding furniture and closing costs - initial deposit value £78,000 - total cash investment £117,000 - 0% finance of £39,000

	Yr1	Yr2	Yr3	Yr4	Yr5	Yr6	Yr7	Yr8	Yr9	Yr10
Occupancy	59%	64%	66%	67%	69%	69%	69%	69%	69%	69%
Average Daily Rate	€ 131	€ 134	€ 136	€ 139	€ 142	€ 145	€ 148	€ 150	€ 153	€ 157
Gross to customer	€ 14,105	€ 15,582	€ 16,491	€ 16,973	€ 17,856	€ 18,213	€ 18,577	€ 18,949	€ 19,328	€ 19,714
Ownership costs	€ 1,435	€ 1,464	€ 1,493	€ 1,523	€ 1,553	€ 1,584	€ 1,616	€ 1,648	€ 1,681	€ 1,715
Projected NET	€ 12,670	€ 14,119	€ 14,998	€ 15,450	€ 16,303	€ 16,629	€ 16,961	€ 17,301	€ 17,647	€ 17,999
Outstanding finance at 0% Interest	€ 34,130	€ 20,011	€ 0	€ 0	€ 0	€ 0	€ 0	€ 0	€ 0	€ 0
Projected Net to customer	€ 0	€ 0	-€ 5,013	€ 15,450	€ 16,303	€ 16,629	€ 16,961	€ 17,301	€ 17,647	€ 17,999
ROI based on £117,000	0%	0%	-4%	11%	12%	12%	12%	12%	13%	13%
Guaranteed Capital Appreciation	10%	10%	10%	10%	10%	10%	10%	10%	10%	10%
Total Per Annum	10%	10%	6%	21%	22%	22%	22%	22%	23%	23%
Grand Total										180.7%
Average Annual Return										18.1%

\*Euro to Sterling exchange rate calculated at 1.2

\*\* Inflation projected at 2%

# 10 year Rental Projections in Hera Bay

## 1 bedroom Property (Kampana) based on average of Samos hotel figures

Approximate Size 60 Sq.m. - Purchase price £216,000 excluding furniture and closing costs - initial desposit value £108,000 - total cash investment £162,000 - 0% finance of £54,000

	Yr1	Yr2	Yr3	Yr4	Yr5	Yr6	Yr7	Yr8	Yr9	Yr10
Occupancy	59%	64%	66%	67%	69%	69%	69%	69%	69%	69%
Average Daily Rate	€ 197	€ 200	€ 204	€ 209	€ 213	€ 217	€ 221	€ 226	€ 230	€ 235
Gross to customer	€ 21,158	€ 23,374	€ 24,737	€ 25,460	€ 26,784	€ 27,320	€ 27,866	€ 28,423	€ 28,992	€ 29,572
Ownership costs	€ 2,100	€ 2,142	€ 2,185	€ 2,229	€ 2,273	€ 2,319	€ 2,365	€ 2,412	€ 2,460	€ 2,510
Projected NET	€ 19,058	€ 21,232	€ 22,552	€ 23,231	€ 24,511	€ 25,001	€ 25,501	€ 26,011	€ 26,531	€ 27,062
Outstanding finance at 0% Interest	€ 45,742	€ 24,510	€ 1,958	€ 0	€ 0	€ 0	€ 0	€ 0	€ 0	€ 0
Projected Net to customer	€ 0	€ 0	€ 0	€ 21,273	€ 24,511	€ 25,001	€ 25,501	€ 26,011	€ 26,531	€ 27,062
ROI based on £162,000	0.0%	0.0%	0.0%	10.9%	12.6%	12.9%	13.1%	13.4%	13.6%	13.9%
Guaranteed Capital Appreciation	10.0%	10.0%	10.0%	10.0%	10.0%	10.0%	10.0%	10.0%	10.0%	10.0%
Total Per Annum	10.0%	10.0%	10.0%	20.9%	22.6%	22.9%	23.1%	23.4%	23.6%	23.9%
Grand Total										190.5%
Average Annual Return										19.0%

\*Euro to Sterling exchange rate calculated at 1.2

\*\* Inflation projected at 2%

# 10 year Rental Projections in Hera Bay

## 1 bedroom Property (Villa) based on average of Samos hotel figures

Approximate Size 77 Sq.m. - Purchase price £240,000 excluding furniture and closing costs - initial desposit value £120,000 - total cash investment £180,000 - 0% finance of £60,000

	Yr1	Yr2	Yr3	Yr4	Yr5	Yr6	Yr7	Yr8	Yr9	Yr10
Occupancy	59%	64%	66%	67%	69%	69%	69%	69%	69%	69%
Average Daily Rate	€ 295	€ 301	€ 307	€ 313	€ 319	€ 325	€ 332	€ 339	€ 345	€ 352
Gross to customer	€ 21,158	€ 23,374	€ 24,737	€ 25,460	€ 26,784	€ 27,320	€ 27,866	€ 28,423	€ 28,992	€ 29,572
Ownership costs	€ 2,695	€ 2,749	€ 2,804	€ 2,860	€ 2,917	€ 2,975	€ 3,035	€ 3,096	€ 3,158	€ 3,221
Projected NET	€ 18,463	€ 20,625	€ 21,933	€ 22,600	€ 23,867	€ 24,344	€ 24,831	€ 25,328	€ 25,834	€ 26,351
Outstanding finance at 0% Interest	€ 53,537	€ 32,912	€ 10,979	€ 0	€ 0	€ 0	€ 0	€ 0	€ 0	€ 0
Projected Net to customer	€ 0	€ 0	€ 0	€ 11,620	€ 23,867	€ 24,344	€ 24,831	€ 25,328	€ 25,834	€ 26,351
ROI based on £180,000	0.0%	0.0%	0.0%	6.0%	12.3%	12.5%	12.8%	13.0%	13.3%	13.6%
Guaranteed Capital Appreciation	10.0%	10.0%	10.0%	10.0%	10.0%	10.0%	10.0%	10.0%	10.0%	10.0%
Total Per Annum	10.0%	10.0%	10.0%	16.0%	22.3%	22.5%	22.8%	23.0%	23.3%	23.6%
Grand Total										183.4%
Average Annual Return										18.3%

\*Euro to Sterling exchange rate calculated at 1.2

\*\* Inflation projected at 2%

# 10 year Rental Projections in Hera Bay

## 2 bedroom Property (Superior Villa) based on average of Samos hotel figures

Approximate Size 95 Sq.m. - Purchase price £300,000 excluding furniture and closing costs - initial desposit value £150,000 - total cash investment £225,000 - 0% finance of £75,000

	Yr1	Yr2	Yr3	Yr4	Yr5	Yr6	Yr7	Yr8	Yr9	Yr10
Occupancy	59%	64%	66%	67%	69%	69%	69%	69%	69%	69%
Average Daily Rate	€ 262	€ 267	€ 273	€ 278	€ 284	€ 289	€ 295	€ 301	€ 307	€ 313
Gross to customer	€ 28,211	€ 31,165	€ 32,982	€ 33,946	€ 35,712	€ 36,426	€ 37,155	€ 37,898	€ 38,656	€ 39,429
Ownership costs	€ 3,325	€ 3,325	€ 3,325	€ 3,325	€ 3,325	€ 3,325	€ 3,325	€ 3,325	€ 3,325	€ 3,325
Projected NET	€ 24,886	€ 27,840	€ 29,657	€ 30,621	€ 32,387	€ 33,101	€ 33,830	€ 34,573	€ 35,331	€ 36,104
Outstanding finance at 0% Interest	€ 65,114	€ 37,274	€ 7,617	€ 0	€ 0	€ 0	€ 0	€ 0	€ 0	€ 0
Projected Net to customer	€ 0	€ 0	€ 0	€ 23,004	€ 32,387	€ 33,101	€ 33,830	€ 34,573	€ 35,331	€ 36,104
ROI based on £225,000	0.0%	0.0%	0.0%	8.5%	12.0%	12.3%	12.5%	12.8%	13.1%	13.4%
Guaranteed Capital Appreciation	10.0%	10.0%	10.0%	10.0%	10.0%	10.0%	10.0%	10.0%	10.0%	10.0%
Total Per Annum	10.0%	10.0%	10.0%	18.5%	22.0%	22.3%	22.5%	22.8%	23.1%	23.4%
Grand Total										184.6%
Average Annual Return										18.5%

\*Euro to Sterling exchange rate calculated at 1.2

\*\* Inflation projected at 2%



# 10 year Rental Projections in Hera Bay

## 3 bedroom Property (Premier Villa) based on average of Samos hotel figures

Approximate Size 132 Sq.m. - Purchase price £600,000 excluding furniture and closing costs - initial desposit value £300,000 - total cash investment £450,000 - 0% finance of £150,000

	Yr1	Yr2	Yr3	Yr4	Yr5	Yr6	Yr7	Yr8	Yr9	Yr10
Occupancy	59%	64%	66%	67%	69%	69%	69%	69%	69%	69%
Average Daily Rate	€ 524	€ 534	€ 545	€ 556	€ 567	€ 579	€ 590	€ 602	€ 614	€ 626
Gross to customer	€ 56,422	€ 62,330	€ 65,964	€ 67,892	€ 71,424	€ 72,852	€ 74,309	€ 75,796	€ 77,312	€ 78,858
Ownership costs	€ 4,620	€ 4,712	€ 4,807	€ 4,903	€ 5,001	€ 5,101	€ 5,203	€ 5,307	€ 5,413	€ 5,521
Projected NET	€ 51,802	€ 57,617	€ 61,158	€ 62,990	€ 66,423	€ 67,752	€ 69,107	€ 70,489	€ 71,899	€ 73,336
Outstanding finance at 0% Interest	€ 128,198	€ 70,581	€ 9,423	€ 0	€ 0	€ 0	€ 0	€ 0	€ 0	€ 0
Projected Net to customer	€ 0	€ 0	€ 0	€ 53,566	€ 66,423	€ 67,752	€ 69,107	€ 70,489	€ 71,899	€ 73,336
ROI based on £450,000	0.0%	0.0%	0.0%	9.9%	12.3%	12.5%	12.8%	13.1%	13.3%	13.6%
Guaranteed Capital Appreciation	10.0%	10.0%	10.0%	10.0%	10.0%	10.0%	10.0%	10.0%	10.0%	10.0%
Total Per Annum	10.0%	10.0%	10.0%	19.9%	22.3%	22.5%	22.8%	23.1%	23.3%	23.6%
Grand Total										187.5%
Average Annual Return										18.8%

\*Euro to Sterling exchange rate calculated at 1.2

\*\* Inflation projected at 2%



## **FAQs – Full ownership**

### **Where is the resort located?**

Klima Bay, Samos Greece.

Google Co-ordinates:-

Latitude 37,7096825

Longitude 27,0453626

### **About Samos**

Samos is a Greek island in the eastern Aegean Sea. It is steeped in history and was the birthplace of mathematician Pythagoras as well as home to the largest temple of the ancient world.

If you enjoy trekking, you will love the island due to the many trekking paths of the inland passing through villages and places of natural beauty. It is famous for island hopping and popular for sailing due to its location in the Aegean. It stands out for its perfect mix of fabulous beaches and lush greenery and it retains its authentic and unspoilt charm.

### **Travel to Samos and around the island**

Samos can be reached by both air and sea. Its International Airport (SMI) is located in the Pythagorion region and receives direct charter flights from UK airports throughout the summer, along with daily connections to and from a number of other countries. Direct flights from the UK to Samos (Thomson Holidays from Gatwick and Manchester) take approximately 3-4 hours and the island is also easily accessible by ferry from Turkey and the nearby islands.



## **Public transport**

The public transportation system on Samos is very thorough; all major towns and beaches are connected by a high quality bus service and this, along with the use of ferries and taxis, make getting around the island convenient and straightforward.

## **Driving on the island**

There are several car hire companies operating on Samos. These include for example Autoplan Car Rentals ([www.diavlos.gr/samos/autoplan](http://www.diavlos.gr/samos/autoplan)) and Aramis Car Hire ([www.samosrentacar.com](http://www.samosrentacar.com)).

## **What is being built?**

Hera Bay Luxury Resort will be a five-star beach fronted resort nestled in a sheltered bay on the south eastern tip of the beautiful island of Samos, Greece. This artfully designed resort will reflect the character and heritage of Samos and redefine the meaning of luxury accommodation on the island. Meticulously created to guarantee that nearly all owners enjoy panoramic sea views from their properties.

In total, it will have 232 holiday homes, as well as spectacular amenities. Facilities will include the following:

- World Class Spa
- Exclusive Marina
- 2 Private beaches
- 2 Restaurants
- Outside infinity pool (250m<sup>2</sup>)
- Night bar/Taverna
- Gymnasium/Tennis courts
- Diving Centre/water sports
- Children's Club
- Conference centre
- Boutiques/specialist deli



## **Who is the Architect?**

Designed by world renowned Greek architects Vikelas and Associates; properties at Hera Bay Luxury Resort will emanate luxury, character and Greek charm.

## **What title is received for the properties, leasehold or freehold?**

Because the properties are within a resort, the title to each property is a leasehold automatically renewing every 60 years at no charge to the lease owner. This is written into the purchase contract.

## **What security do I have, how safe is this purchase?**

- You are purchasing a property directly from the developer who owns the title deeds to the land.
- The developer owns the land without any debt or encumbrances.
- The Directors have a proven track record in the industry for over 12 years, handing over in excess of 3,000 properties worldwide.
- All buyers receive lifetime aftersales support.

## **Who is managing the hotel resort?**

Wyndham Hotel Group has issued a Letter of Intent (LOI) with the developer to brand the resort from completion. Wyndham Hotel Group has also signed a 20 year contract to partner our sister resort, Wyndham Halcyon Retreat in France. This is a strong relationship which should extend out throughout all our resorts.



## **What are the payment terms for my purchase?**

50% payment is requested upon the signing of contracts and a further 50% upon the commencement of construction. If taking the finance option you only have to put down 25% on construction start.

## **Tell me about the payment free finance offer – what is it?**

The payment free finance offer is an optional purchase route available to you.

This is a unique offer whereby 25% of the purchase price is finance and it is repaid out of future rental profits generated by your property. There is no cost for this facility with 0% interest being charged. There is no credit check required.

The outstanding balance is recouped from future rental income generated from the weeks the owner gives back to the hotel. There is no effect on your credit score.

## **Can I still use my property while I am repaying the finance?**

Yes there is no restriction and you can still enjoy wonderful holidays year on year.

## **Do you rent my property out and what are the terms?**

Your property can be fully managed and this is an option available to you.

Any unused days of your allocated usage, which are left in the rental scheme will entitle you to an income received on those days. The you will receive a share of the 50% gross room income calculated quarterly on the number of days entered into the rental scheme.



## **Tell me about the double your deposit guarantee**

The developer offers to purchase back your property for 200% of your deposit paid 10 years from completion.

You essentially double your money paid in.

It is important to remember that the buyback clause is enforced by yourself; the developer cannot force you to sell at this point.

## **How can the developer afford to give me double my money in 10 years?**

With inflation running at between 1 to 3% per annum and with the addition of facilities over the coming years, the developer is confident that the property prices will increase sufficiently to be able to offer to pay owners back double their deposit initially paid.

## **How often can I use my property?**

You can use your property all year round with full ownership.

## **What is the 'no ownership costs option'?**

For full ownership, if you place 44 weeks into the rental scheme, the developer guarantees that your share of the rental income will cover all the ownership costs and you will not have to contribute to the costs in the unlikely event there is a shortfall. The ownership costs are always deducted before any finance costs are taken out.



### **What are the ownership costs?**

€35 per m<sup>2</sup> (maintenance, insurance and local taxes).

### **What are the closing costs?**

4% of the purchase price.

### **What are the furniture costs for a full ownership property?**

£15,000 for a studio  
£20,000 for a 1 bed property  
£25,000 for a 2 bedroom villa  
£35,000 for a 3 bedroom villa

### **Refurbishment**

Refurbishments are usually required in a ten year cycle. With a minor refurbishment required in year five and a more extensive refurbishment in the 10th year following completion.

If you opt to place your weeks into the rental scheme, you will only have to pay 50% of the cost of the refurbishment.



## **Are there any penalties in place for late completion of my property?**

There is a penalty of 0.5% per month if the property is not completed by the time stipulated in the contract (36 months from start of construction).

## **Is it possible to view the site?**

We can recommend accommodation local to the site and arrange for a viewing with our representative based in Samos who can give you a guided tour and assist with any questions.

## **What is the reservation process?**

1. When you decide to reserve a property with us, you complete a reservation form with your personal information. We do not take any payment for 14 days.
2. As soon as the reservation is placed a welcome pack is issued with an example contract for you to check over and also details for due diligence to be performed.
3. 14 days from receipt of the signed reservation form a £1,000 administration fee will be taken (which is refunded on completion of the sale) and the personalised contracts issued.
4. You then have a further 14 days to complete your contracts, send them back, and make payment (28 days from initial reservation).

## **Aftersales process**

Following your confirmation of ownership; you will be given a dedicated Aftersales Consultant (if you haven't been allocated one already) who you can contact with any subsequent queries. You will also receive regular updates and a copy of the company newsletter.